



Our vision

To be amongst the best airport groups in the world.

Our mission

To develop and profitably manage customer-centric airport facilities for safe, secure and efficient carriage of passengers and goods at world-class standards of quality.



*We are
Ready
For*
BUSINESS

The Federal Airports Authority of Nigeria (FAAN) manages Twenty (20) Airports on behalf of the Federal Government of Nigeria. These Airports are:

MAJOR INTERNATIONAL AIRPORTS:

1. Murtala Muhammed Airport, Lagos.
2. Nnamdi Azikwe International Airport, Abuja FCT
3. Port-Harcourt International Airport, Rivers State
4. Mallam Aminu Kano International Airport, Kano State
5. Akanu Ibiam International Airport, Enugu.

MAJOR DOMESTIC AIRPORTS:

1. Kaduna Airport, Kaduna State
2. Margaret Ekpo International Airport, Calabar, Cross Rivers State.
3. Sam Mbakwe International Cargo Airport, Owerri, Imo State
4. Maiduguri Airport, Borno State
5. Sultan Siddik Abubakar III Airport, Sokoto
6. Yakubu Gowon Airport, Jos, Plateau State
7. Yola Airport, Adamawa State
8. Benin Airport, Edo State

OTHER DOMESTIC AIRPORTS:

1. Umaru Musa Yar'Adua Airport, Katsina
2. Minna Airport, Niger State
3. Ilorin Airport, Kwara State



4. Ibadan Airport, Oyo State
5. Akure Airport, Ondo State
6. Makurdi Airport, Benue State
7. Zaria Airport, Kaduna State
8. Sir Ahmadu Bello International Airport, Kebbi State. (State owned)
9. Sir Abubakar Tafawa Balewa International Airport, Bauchi State (State Owned)
10. Jalingo Airport, Taraba State (State owned)
11. Asaba Airport, Delta State (State Owned)
12. Dutse International Airport, Jigawa State (State Owned)
13. Akwa Ibom International Airport, Akwa Ibom State (State Owned)
14. Osubi Airport, Warri, Delta State (State Owned)

Investment opportunities at our Airports are nearly inexhaustible, making the Airports major attractions to an exciting collection of partners from Airlines, Concessionaires and specialized Investors.

Recently, more International Airlines have added several Airports in Nigeria to their long haul schedules. Local Airlines are also expanding their fleet and route networks while Private-Public Partnership is growing, with a fresh set of projects underway at various Airports and the first of Build-Operate-Transfer (BOT) Projects, a Multi-Storey Car Park, recently commissioned at MMA.

It is easy to see why several factors work in our favor.

FAAN offers an array of irresistible incentives and doing business with us has become a lot easier. We are investing heavily in the renewal and expansion of infrastructure at our Airports with five new International Terminal buildings nearing completion at Lagos, Kano and Enugu Airports while Abuja and Port Harcourt Airports have been commissioned. In addition, Wet and Dry Cargo Terminals/Warehouses have been proposed for construction in Seven (7) Airports. Our aim is to create capacity and promote an excellent investment environment. With Tourism growing in direct proportion to the Nigerian economy (which was recently internationally rebased as the largest economy in Africa), international best practice regulatory policies in place and world class service delivery at our Airports, we are poised for a significant growth in passenger traffic and therefore confident that investors, both local and foreign, would realize prompt and significant returns on their investments.

We are indeed open for business and invite you to join us!



Engr. Saleh Dunoma
Managing Director/Chief Executive
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HOW TO INVEST IN OUR AIRPORTS





For third party business, FAAN provides Land spaces or developed aviation and non-aeronautical facilities under appropriate business and financial arrangements, in line with the Authority's Commercial and Investment Policy guidelines for Leases and Rentals.

In the interest of transparency, FAAN advertises all Commercial Concessions and infrastructural facilities and calls for bids for such concessions/facilities from local and international investors.

The Guidelines and Procedure are:

- Successful bidder for facility development is required to specify the nature of business, location and size of land required and also supply information on its Corporate records.
- The availability of space applied for is determined and the suitability of the proposed project is assessed by the relevant Directorates.
- Upon clearance by the Airport, Operations and Engineering Directorates jointly with the investor surveys the site and submits 4 copies (Two Cloth and Two Paper) of the Survey Plan to Business Development Department of the Directorate of Commercial and Business Development.
- The Survey Plan is vetted and charted into the Airport Master Plan. Thereafter the applicant is requested to submit Five (5) copies of Drawings and Two (2) copies of Bill of Quantities of the proposed project for vetting and necessary clearance.

- Subject to Management's approval, the applicant is invited to discuss, negotiate and agree on the Business and Financial arrangement (Terms and Conditions) of the Lease for the proposed projects.
- Upon Management's approval, a letter of offer is issued to the applicant who is required to provide a letter of acceptance within the stipulated period of 2 weeks.
- If the offer is accepted, the Legal Directorate drafts a Lease Agreement to be vetted, agreed and executed by both parties.
- At the point of the execution of the agreement, the applicant shall be required to pay the once-and-for-all non-refundable Premium which ranges from N500/m² to N3,500/m² (equivalent to \$1.39/m² to \$9.720/m²) depending on the type of Project and the Airport, on or before signing the agreement.
- The Processing Fee ranges from N150, 000 to N600, 000 (equivalent to \$416.67 to \$1,666.67), depending on the type of Project and the Airport.
- Ground Rent currently ranges from N500/m² to N2, 000/m² (equivalent to \$1.39 to \$5.56), depending on the type of Project and the Airport. This is payable annually.
- Service Recovery Charges is 5%, 10% and 20% of Ground Rent depending on the services available in the Airport.
- Concession Fee is a percentage of the Annual Business Turnover.
- Electricity Recovery Charge is as per consumption or Pre-paid if Meter is installed.

10 REASONS WHY YOU SHOULD DO BUSINESS WITH FAAN

There is a direct linkage between economic prosperity, population growth and Airport/Airline/Tourism activities.

A number of indices can make FAAN and, by extension, Tourism attractive and flourishing. Investors will find the new improved Airports and Nigeria generally, a haven for the following reasons:

- Stable Democratic Government.
- Potentially popular tourist destinations in a country of scenic beauty with Airport connections in Cross River, Bauchi, Kwara, Osun, Plateau, Kaduna, Kano, Taraba and Adamawa States.
- High population (about 180million people).
- Diversified Economy (Agriculture, Mineral resources, Manufacturing etc).
- Diverse and rich cultural heritage.
- Good Export Potential (Cargo).
- The Government's current support for growth in Aviation and Tourism Industries is a tonic.
- Huge investment potential in all facets of the economy.
- Friendly populace.
- World-class Hotels/ Restaurants are available everywhere in Nigeria.

SUSTAINABLE BENEFITS

Direct and indirect employment

- Trade and inward investment
- Social and family networks
- Travel for leisure
- Education and research collaboration.
- Cultural/ Tourism Development
- Global Accessibility.

GLOBAL PLAYER

FAAN actively participates in the activities of international organizations such as ICAO, IATA and ACI. We also take special interest in ACI sponsored Routes, Regional Africa Development forum which aims at bringing participating Airports and Airline representatives face to face, in series of meetings, Exhibitions, Workshops and Seminars designed to facilitate direct discussion on the possibilities of opening or expanding Air services among themselves.

GLOBAL



INVESTMENT OPPORTUNITIES AT THE AIRPORTS

- General



- Agro Allied and Cargo facilities
- Advertising and Branding
- Large Scale farming (Specialised farming suitable for Airport environment)
- Harvest and process Aquatic plants
- Horticulture/Flower gardens
- Public gallery
- Amusement Park/Aquarium
- Waste Management
- Develop Surface/Ground Transportation (Roads and Monorail)
- Conference Centre/Multipurpose Hall
- Hangars (Aircraft Maintenance Facility)
- In-flight Catering Complexes
- Training Schools
- Independent Power Project (IPP)
- VIP Lounge
- Office Complex
- Cargo Complex/Ware Housing
- Hotels, Holiday Inns/Resort Centre
- Shopping Malls
- Equipment leasing
- Aviation fuel depots
- Avio Bridges
- Trolley Management
- Bank Pavilion
- Multi-Storey Car park Development
- Cargo Management
- Terminal Building Development/Management
- Petrol Station
- Media Hub/Film Village
- Medical Tourism (Hospitals)



PROJECT TENURE

The tenure of each project shall be determined by the following criteria:

1. Type of the Project
2. The cost of the Project
 - I. The profitability of the Business
 - II. The size of the Land
 - III. Location of the Airport

CONSTRUCTION PERIOD

The period of construction for any project shall be determined by the following criteria:

1. Type of Project
2. Type of materials to be used in construction
3. Project location
4. Size/Structure of Land for the project
5. The Cost of the Project

*** The Engineering Directorate will be expected to provide input before construction period is finally determined.**



INVESTMENT OPPORTUNITIES AT THE AIRPORTS (SPECIFIC)

INVESTMENT OPPORTUNITIES AT THE AIRPORTS (SPECIFIC)

MURTALA MUHAMMED INTERNATIONAL AIRPORT. LAGOS INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line Platforms e.g Special Branding on Business Class Lounges,
- Trolleys, Bus Shelter, Elevator etc
- Agro-Allied and Cargo Facilities (Wet and Dry Cargo Facilities)
- Mono-Rail Transportation System
- Public Gallery
- Airport Hotel Facility
- Surface Ground Transportation
- Car Park Development
- Mixed Use Malls/Event Centre
- Cargo Complex/ Warehousing
- Automated Trolley Management System
- Banking Pavilion
- Hangar (Aircraft Maintenance Facility)
- Petrol Stations
- Training Centres for Aviation Related Programmes
- Independent Power Project (IPP)
- Export Processing Zone

1

NNAMDI AZIKWE INTERNATIONAL AIRPORT INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line Platforms e.g Special Branding on Business Class Lounges,
- Trolleys, Bus Shelter, Elevator etc
- Agro-Allied and Cargo Facilities (Wet and Dry Cargo Facilities)
- Airline Offices
- Amusement Park and Mixed Use Mall
- Multi Storey Car Park Development
- Airport Hotel Facility
- Mono Rail Transportation System
- Automated Trolley Management System
- Airport Advertisement
- Surface Ground Transportation
- Independent Power Project (IPP)
- Export Processing Zone

2

MALLAM AMINU KANO INTERNATIONAL AIRPORT, KANO INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line Platforms e.g Special Branding on Business Class Lounges,
- Trolleys, Bus Shelter, Elevator etc
- Airport Hotel Facility/ Resort Centres
- Multi Storey Car Park Development and Management
- Mixed Use Malls/Event Centre
- Shuttle Bus Service
- Amusement Park
- Surface Ground Transportation
- Hangar (Aircraft Maintenance Facility)
- In-flight Catering Complexes
- Office Complex
- Cargo Complex /Warehousing
- Automated Trolley /Management System
- Petrol Stations
- Cell Site Installation
- Independent Power Project (IPP)
- Medical Tourism/Hospitals
- Export Processing Zone

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PORT HARCOURT INTERNATIONAL AIRPORT INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line platforms e.g Special Branding on Business Class Lounges,
- Trolleys, Bus Shelter, Elevator etc
- Airport Hotel Facility
- Resort Centres
- Horticulture/Flower Gardens
- Conference Centre/Multipurpose Hall
- Amusement Park
- Rail/Road Transportation System
- Airline Office Complex
- Mixed Use Malls/Event Centre
- In-flight Catering Complexes
- Office Complex, Cargo Complex/ Warehousing
- Automated Trolley Management System
- Banking Pavilion, Petrol Station, Cell Site Installation
- Independent Power Project (IPP)
- Export Processing Zone

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INVESTMENT OPPORTUNITIES AT THE AIRPORTS (SPECIFIC)

CALABAR AIRPORT INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line Platforms e.g Special Branding on Business Class Lounges,
- Trolleys, Bus Shelter,Elevator etc
- Aviation Fuel Depot
- Airport Hotel Facility/ Resort Centres
- Amusement Park
- Surface Ground Transportation
- Multi -storey Car Park Development and Management
- Hangar(Aircraft Maintenance Facility)
- in-flight Catering Complexes, Mixed Used Mall and Office Complex
- Cargo Complex/ Warehousing
- Petrol Station
- Cell Site Installation
- Independent Power Project
- Holiday Inn/Resort Centres/Cinemas
- Agro-Allied/Cargo Facilities
- Amusement Parks
- Export Processing Zone

ENUGU AIRPORT INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line Platforms e.g Special Branding on Business Class Lounges,
- Multi Storey Car Park Development
- Aviation Fuel Depot
- Surface Ground Transportation
- Airline Office Complex
- Automated Trolley Management System
- Independent Power Project (IPP)
- Agro Allied/ Cargo Facilities
- Conference Centre Multipurpose Hall/Cinemas
- Aviation Training Centre
- Export Processing Zone

JOSS AIRPORT INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line Platforms e.g Special Branding on Business Class Lounges,
- Trolleys, Bus Shelter,Elevator etc
- Airport Hotel Facility/ Resort Centres
- Cold/Dry Warehouse and Cargo Facilities
- Horticulture/Flower Gardens
- Amusement Park
- MRO/Hangar
- Specialised Training Centre for AVSEC, Fire Fighting and other Aviation Related Programs
- Water Bottling
- Holiday Inns/ Resort Centres/Cinemas
- Aviation Training Centre
- Export Processing Zone

KADUNA AIRPORT INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line Platforms e.g Special Branding on Business Class Lounges,
- Trolleys, Bus Shelter,Elevator etc
- Film Village
- Agro-Allied and Cargo Facilities
- Multi Level Car Park Development and management
- Cold/Dry Warehouse and Cargo Facilities
- Shopping Malls
- Petrol Station MRO/Hangar
- Airport Hotel Facility/Resort Centres
- Surface Ground Transportation
- Hangar(Aircraft Maintenance Facility)
- In-flight Catering complexes
- Automated Trolley Management System and Cell Site Installation
- Water Bottling
- Export Processing Zone

INVESTMENT OPPORTUNITIES AT THE AIRPORTS (SPECIFIC)

MAIDUGURI AIRPORT INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line Platforms e.g Special Branding on Business Class Lounges,
- Trolleys, Bus Shelter,Elevator etc
- Mixed Use Malls/Event Centre
- Warehouse and Cargo Facilities (Wet and Dry)
- Fuel Depot
- Hangar(Aircraft Maintenance Facility)
- Cell Site Installation
- Agro-Allied Facilities
- Aviation Training Centre
- Export Processing Zone

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SOKOTO AIRPORT INVESTMENT OPPORTUNITIES

- Advertisement Especially on Below The Line Platforms e.g Special Branding on Business Class Lounges,
- Trolleys, Bus Shelter,Elev ator etc
- Amusement Park
- Mixed Use Malls/Event Centre
- Multi-Storey Car Park Development and Management
- Airport Hotel Facility
- Warehouse and Cargo Facilities (Wet and Dry)
- Fuel Depot
- Agro-Allied Facilities
- Polo/Golf Course
- Export Processing Zone

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YOLA AIRPORT INVESTMENT OPPORTUNITIES

- Airport Hotel Facility
- Mixed Use Malls/Event Centre
- Warehouse and Cargo Facilities (Wet and Dry)
- Car Park Development and Management
- Airline Office
- Shopping Mall/Multipurpose Hall
- Agro-Allied Facilities
- Tourism
- Polo/Golf Course
- Medical Tourism/Hospitals
- Export Processing Zone

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KATSINA AIRPORT INVESTMENT OPPORTUNITIES

- Airport Hotel/ Resort Centres
- Warehouse and Cargo Facilities (Wet and Dry)
- Horticulture/Flower Gardens
- Amusement Park
- MRO/Hangar
- Mixed Use Development
- Polo/Golf Course
- Agro-Allied Facilities
- Medical Tourism/Hospitals
- Export Processing Zone

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INVESTMENT OPPORTUNITIES AT THE AIRPORTS (SPECIFIC)

ILORIN AIRPORT INVESTMENT OPPORTUNITIES

Advertisement Especially on Below The Line Platforms e.g
Special Branding on Business Class Lounges,

- Trolleys, Bus Shelter, Elevator etc
- Airline Office Complex
- Fuel Depot
- Shopping Malls
- Hangar/MRO
- Agro-Allied and Cargo Facilities
- Conference Facilities
- Amusement Park
- Polo/Golf Course
- Independent Power Project (IPP)
- Medical Tourism/Hospitals
- Media Hub/Film Village
- Export Processing Zone

AKURE AIRPORT INVESTMENT OPPORTUNITIES

Advertisement Especially on Below The Line Platforms e.g
Special Branding on Business Class Lounges,

- Trolleys, Bus Shelter, Elevator etc
- Agro-Allied/ Mechanized Farming
- Terminal Building
- Warehouse and Cargo Facilities (Wet and Dry)
- MRO/Hangar
- Aviation Fuel Depot
- Petrol Station
- Airport Hotel Facility/Resort Centres
- Amusement Park
- Mixed Use Malls and Office Complex
- Petrol Station
- Specialised Training Centre for AVSEC, Fire Fighting and other Aviation Related Programs
- Water Bottling
- Cell Site Installation
- Medical Tourism/Hospitals
- Polo/Golf Course
- Independent Power Project (IPP)
- Media Hub/Film Village
- Export Processing Zone

IBADAN AIRPORT INVESTMENT OPPORTUNITIES

- Specialized Training Centre for AVSEC, Fire Fighting and other Aviation related Programs
- Terminal Building
- Airport Hotel Facility
- Mixed Use Malls/Event Centre
- MRO/Hangar
- Airport Hotel/Motel Facility with Recreational Facility with like Golf Course etc
- Agro Allied/Mechanised Farming
- Warehouse and Cargo Facilities (Wet and Dry)
- Petrol Station
- Medical Tourism/Hospitals
- Polo/Golf Course
- Independent Power Project (IPP)
- Media Hub/Film Village
- Export Processing Zone

BENIN AIRPORT INVESTMENT OPPORTUNITIES

- Agro Allied/Cargo Facilities
- Event Centre
- Mixed Use Malls/Event Centre
- Multi- Level Car Park Development
- Shuttle Bus Services
- Aviation Fuel Farm
- Horticulture/Flower Garden
- Export Processing Zone

INVESTMENT OPPORTUNITIES AT THE AIRPORTS (SPECIFIC)

MAKURDI AIRPORT INVESTMENT OPPORTUNITIES

- Warehouse and Cargo Facilities (Wet and Dry)
- Mixed Use Malls/Event Centre
- Airport Hotel Facility/Resort Centres
- Agro-Allied Facilities
- Amusement Park
- Aviation Training Centre
- Export Processing Zone

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MINNA AIRPORT INVESTMENT OPPORTUNITIES

- Terminal Building
- Training Centre
- MRO/Hangar facilities
- Cell Site Installation
- Petrol Station
- Agro Allied facilities
- Mix Use Development
- Conference Facilities
- Media Hub/Film Village
- Tourism
- Polo/Golf Course
- Export Processing Zone

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OWERRI AIRPORT INVESTMENT OPPORTUNITIES

Advertisement Especially on Below The Line Platforms e.g
Special Branding on Business Class Lounges,

- Trolleys, Bus Shelter, Elevator etc
- Monorail
- Mixed Use Malls/Event Centre
- Airport Hotel Facility/Resort Centres
- Amusement Park
- Multi-level Car Park
- Shuttle Bus Services
- Aviation Tank Farm
- Hangar (Aircraft Maintenance Facility)
- In-flight Catering Services
- Airline Office Complex
- Warehouse and Cargo Facilities (Wet and Dry)
- Agro-allied Facilities
- Export Processing Zone

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BAUCHI AIRPORT INVESTMENT OPPORTUNITIES

- Tourist attractions
- Holiday Inns/Resort Centres
- Airport Advertisement
- Agro allied Facilities
- Monorail
- Car Park Development
- Export Processing Zone

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PROJECT REQUIREMENTS (CHECKLIST)

	PROJECTS	FUEL DEPOTS/PETROL STATIONS	HANGARS/AIRCRAFT MAINTENANCE FACILITIES/MRO	COMMERCIAL WAREHOUSES	HOTELS/ MOTELS/GUEST HOUSES	IN-FLIGHT CATERING SERVICES	OFFICE COMPLEX/SHOPPING MALLS
	STAGE 1 (PRE-LAND IDENTIFICATION)						
S/N							
1	CERTIFICATE OF INCORPORATION	✓	✓	✓	✓	✓	✓
2	ARTICLE/MEMORANDUM OF ASSOCIATION (FORM C02)	✓	✓	✓	✓	✓	✓
3	PARTICULARS OF DIRECTORS (FORM C07)	✓		✓	✓	✓	✓
4	PETROLEUM DEPOT LICENSE/DPR LICENSE	✓	✗	✗	✗	✗	✗
5	AIRCRAFT OWNERSHIP LICENSE	✗	✓	✗	✗	✗	✗
6	PROJECT FEASIBILITY/VIABILITY REPORT	✓	✓	✓	✓	✓	✓
7	BANK REFERENCE	✓	✓	✓	✓	✓	✓
8	LETTER OF INTENT	✓	✓	✓	✓	✓	✓
9	PROFILE OF COMPANY' S DIRECTORS	✓	✓	✓	✓	✓	✓
10	AUDITED FINANCIAL REPORT	✓	✓	✓	✓	✓	✓
11	EVIDENCE OF FINANCIAL CAPABILITY	✓	✓	✓	✓	✓	✓
12	TAX CLEARANCE OF COMPANY FOR AT LEAST 4 YEARS	✓	✓	✓	✓	✓	✓
13	BOARD RESOLUTION SACTIONING INVESTMENT	✓	✓	✓	✓	✓	✓
	STAGE 2 (POST-LAND IDENTIFICATION)						
1	PROCESSING FEE (NON-REFUNDABLE)	✓	✓	✓	✓	✓	✓
2	SURVEY/SITE PLAN OF THE LAND (2 CLOTH AND 2 PAPER COPIES)	✓	✓	✓	✓	✓	✓
3	ARCHITECTURAL/ENGINEERING DRAWING (INCLUDING STRUCTURAL, ELECTRICAL AND MECHANICAL DRAWING DULY ENDORSED BY APPROPRIATE PROFESSIONALS - 5 COPIES	✓	✓	✓	✓	✓	✓
4	BILLS OF QUANTITY (PRICED AND UNPRICED) - 2 COPIES	✓	✓	✓	✓	✓	✓
5	STATUS OF FOREIGN TECHNICAL PARTNERS/CO-SPONSORS (IF ANY)	✓	✓	✓	✓	✓	✓
6	PROJECT IMPLEMENTATION SCHEDULE	✓	✓	✓	✓	✓	✓
7	ENVIRONMENTAL IMPACT ASSESSMENT (EIA)	✓	✓	✓	✓	✓	✓
8	NCAA LICENSE OF AIRCRAFT MAINTENANCE	✗	✓	✗	✗	✗	✗

9	STATUS OF CONTRACTORS/SUPPLIERS	✗	✗	✗	✓	✗	✗
10	NO. OF AIRCRAFTS	✗	✓	✗	✗	✗	✗
11	AVIATION HEIGHT CLEARANCE (FROM NCAA)	✓	✓	✓	✓	✓	✓
12	WORK SAFETY PLAN	✓	✓	✓	✓	✓	✓
KEY							
✓		REQUIRED					
✗		NOT REQUIRED					



FEDERAL AIRPORTS AUTHORITY OF NIGERIA
DIRECTORATE OF COMMERCIAL AND BUSINESS DEVELOPMENT
BUSINESS DEVELOPMENT DEPARTMENT TARIFF
NON-AERONAUTICAL



		CATEGORY I			CATEGORY II			CATEGORY III			CATEGORY IV		
		MMA, NAIA, PORTHARCOURT			KANO, ENUGU			BENIN, OWERRI, KADUNA, CALABAR			ILORIN, JOS, MAIDUGURI, IBADAN, SOKOTO, AKURE, KATSINA, MINNA, MAKURDI, ZARIA, YOLA		
	REVENUE CHANNEL	TARIFF			TARIFF			TARIFF			TARIFF		
	GROUND FACILITIES/OPEN LAND	PREM. - ₦ (m ² /a)	GRD.RENT - ₦ (m ² /a)	PROCESSING FEE	PREM. - ₦ (m ² /a)	GRD.RENT - ₦ (m ² /a)	PROCESSING FEE	PREM. - ₦ (m ² /a)	GRD.RENT - ₦ (m ² /a)	PROCESSING FEE	PREM. - ₦ (m ² /a)	GRD.RENT - ₦ (m ² /a)	PROCESSING FEE
1	PETROL STATION	3,000	2,000	600,000	2,000	1,000	600,000	1,500	750	600,000	1,000	500	600,000
2	BANKING HALL	3,500	2,500	600,000	2,000	1,000	600,000	1,500	1,000	600,000	1,000	500	600,000
3	SHOPPING MALL	3,500	2,500	600,000	2,000	1,000	600,000	1,500	1,000	600,000	1,000	500	600,000
4	WAREHOUES (DRY/COLD)	3,000	2,000	600,000	2,000	1,000	600,000	1,500	750	600,000	1,000	500	600,000
5	EXHIBITION CENTRE	3,000	2,000	600,000	2,000	1,000	600,000	1,500	750	300,000	1,000	500	300,000
6	OFFICE COMPLEX	3,000	2,000	600,000	2,000	1,000	600,000	1,500	1,000	600,000	1,000	500	600,000
7	IN-FLIGHT CATERING	2,500	1,750	600,000	2,000	1,000	600,000	1,500	750	600,000	750	500	600,000
8	HOTEL/MOTEL	3,500/3,000	2,000	600,000	2,500	1,500	600,000	2,500	1,000	600,000	1,500	750	600,000
9	CELL SITE INSTALLATION	3,000	2,000	600,000	2,500	1,500	600,000	1,500	1,000	600,000	1,000	500	600,000
10	INTERLINE OFFICES	3,000	2,000	600,000	2,000	1,000	600,000	15,000	750	600,000	1,000	500	600,000
11	CONFERENCE CENTRES	3,000	2,000	600,000	2,000	1,000	600,000	1,500	750	600,000	1,000	500	600,000
12	HOLIDAY INN/RESORT CENTRE	3,000	2,000	600,000	2,500	1,500	600,000	1,500	1,000	600,000	1,000	500	600,000
13	HOUSING EST./AMUSEMENT PARKS	3,000	2,000	600,000	2,500	1,500	600,000	2,000	1,000	600,000	1,000	500	600,000
14	AVIATION FUEL/TANK FARM	2,500	1,750	600,000	2,000	1,000	600,000	1,500	1,000	600,000	1,000	500	600,000
15	HANGAR (MAINTENANCE)	2,500	1,750	600,000	2,000	1,000	600,000	1,500	750	600,000	750	500	600,000
16	HORTICULTURAL/GARDENS	2,500	1,750	300,000	2,000	1,000	300,000	1,500	750	150,000	750	500	150,000
17	PUBLIC GALLERY	3,000	2,000	600,000	2,000	1,000	600,000	1,500	750	600,000	750	500	300,000
18	CAR WASH	2,500	1,750	150,000	2,000	1,000	150,000	1,500	750	150,000	750	500	150,000
19	CABLE RIGHT OF WAY (FIBRE)	4,000	3,000	600,000									
20	CABLE RIGHT OF WAY (ELECTRICAL)	3,000	2,000	600,000									

PLEASE NOTE: SRC: 10% OF GROUNT RENT



FEDERAL AIRPORTS AUTHORITY OF NIGERIA
DIRECTORATE OF COMMERCIAL AND BUSINESS DEVELOPMENT
RETAIL/COMMERCIAL DEPARTMENT TARIFF
NON-AERONAUTICAL

	CATEGORY	CATEGORY I		CATEGORY II		CATEGORY III		CATEGORY IV		CATEGORY V	
	AIRPORTS	MMA, NAIA		KANO, PORT-HARCOURT		DOMESTIC TERMINALS: ABUJA, KANO, PORT-HARCOURT		ENUGU, BENIN, OWERRI, KADUNA, CALABAR, YOLA		ILORIN, JOS, MAIDUGURI, IBADAN, SOKOTO, AKURE, KATSINA, MINNA, MAKURDI, ZARIA	
S/N	REVENUE CHANNELS	TARIFF		TARIFF		TARIFF		TARIFF		TARIFF	
		RENTIL RITES - ₦ (m ² /a)	PROCESSING FEE	RENTIL RITES - ₦ (m ² /a)	PROCESSING FEE	RENTIL RITES - ₦ (m ² /a)	PROCESSING FEE	RENTIL RITES - ₦ (m ² /a)	PROCESSING FEE	RENTIL RITES - ₦ (m ² /a)	PROCESSING FEE
1	BUILT UP RETAIL FACILITIES										
A	OFFICES										
i	Airline Offices	60,000	500,000	55,000	400,000	50,000	250,000	20,000	125,000	12,000	120,000
ii	Banks	60,000	1,000,000	55,000	500,000	50,000	250,000	30,000	250,000	12,000	250,000
iii	ATMs	60,000	500,000	55,000	400,000	50,000	250,000	30,000	125,000	12,000	120,000
iv	Airline (Ticket/Checking Counter)	35,000	300,000	30,000	300,000	20,000	250,000	20,000	125,000	10,000	120,000
v	Other offices	60,000	500,000	55,000	300,000	50,000	250,000	20,000	125,000	12,000	120,000
B	VIP LOUNGE	45,000	750,000	45,000	500,000	45,000	300,000	30,000	250,000	12,000	200,000
C	CATERING										
i	Restaurants	40,000	500,000	35,000	400,000	27,000	300,000	20,000	150,000	5,000	150,000
ii	Snacks Bar	40,000	400,000	35,000	300,000	27,000	250,000	20,000	125,000	5,000	120,000
D	SHOPS										
i	Duty Free Shop	55,000	1,000,000	50,000	800,000	N/A	N/A	N/A	N/A	N/A	N/A
ii	Bureau De Change	55,000	850,000	50,000	750,000	45,000	300,000	20,000	250,000	5,000	250,000
iii	Pharmacy	55,000	500,000	50,000	500,000	45,000	300,000	20,000	250,000	5,000	250,000
iv	Business Centre	55,000	500,000	50,000	400,000	45,000	300,000	20,000	150,000	5,000	150,000
v	Bookshop	55,000	500,000	50,000	400,000	45,000	300,000	20,000	150,000	5,000	150,000
E	CUBICLE/TABLE SPACE										
i	Car Rentals	55,000	500,000	50,000	500,000	45,000	300,000	20,000	150,000	5,000	150,000
ii	Hotel Reservation	55,000	500,000	50,000	500,000	45,000	300,000	20,000	150,000	5,000	150,000
iii	Off Shore Real Estate Marketing	55,000	750,000	50,000	500,000	45,000	300,000	20,000	300,000	5,000	300,000
iv	Smoothies	55,000	500,000	50,000	500,000	45,000	300,000	20,000	150,000	5,000	150,000
v	Bookstand/Confectionary	55,000	400,000	50,000	350,000	45,000	300,000	20,000	150,000	5,000	120,000
vi	Others	55,000	500,000	50,000	500,000	45,000	300,000	20,000	150,000	5,000	150,000

PLEASE NOTE: SRC: 20% OF RENT

Tariff

SLOT TARIFF / ATM TARIFF

SOURCE	INTERNATIONAL AIRPORTS	DOMESTIC AIRPORTS
Concession fee	₦ 3,000,000.00	₦ 2,000,000.00
Rent	₦ 30,000/m ²	₦ 30,000/m ²
Service Recovery Charge (SRC)	20% of Rent	20% of Rent
Processing fee	₦ 500,000.00 (Non-refundable)	₦ 500,000.00 (Non-refundable)
Utility	As per consumption	As per consumption
Tenure	Renewable Annually	Renewable Annually

TELECOMMUNICATION BASE STATION TARIFF

SOURCE	INTERNATIONAL AIRPORTS	DOMESTIC AIRPORTS
Concession fee	₦ 3,125,000.00	₦ 1,562,000.00
Premium	₦ 625,000.00	₦ 250,000.00
Rent	₦ 50,000.00/m ²	As applicable
Service Recovery Charge	20% of Rent	20% of Rent
Utility	As per consumption	As per consumption

Our Airports



ABUJA

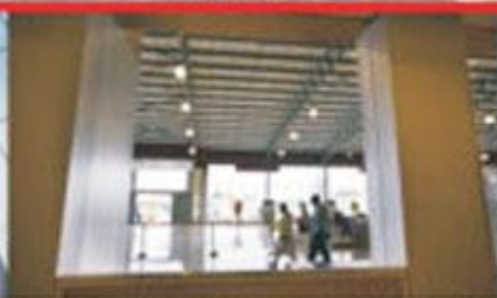
**NNAMDI AZIKWE
INTERNATIONAL AIRPORT**

LAGOS

MURTALA MUHAMMED AIRPORT

GAT

MALLAM AMINU KANO INTERNATIONAL AIRPORT



PORT HARCOURT INTERNATIONAL AIRPORT

MARGARET EKPO INTERNATIONAL AIRPORT

CALABAR



YOLA INTERNATIONAL AIRPORT

YOLA



KATSINA AIRPORT



KATSINA

ILORIN INTERNATIONAL AIRPORT



ILORIN



DUTSE

KADUNA



KADUNA INTERNATIONAL
AIRPORT

OWERRI



SAM-MBAKWE INTERNATIONAL CARGO AIRPORT



TERMINAL REMODELING AT YAKUBU GOWON AIRPORT



SOKOTO



**SULTAN ABUBAKAR III
INTERNATIONAL AIRPORT**



ENUGU

**AKANU IBIAM
INTERNATIONAL
AIRPORT**





BENIN AIRPORT

*For further enquiry on investment
details and options, you can reach
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